step #5

a.

b.

c

a.

b.

c

a.

b.

c.

d.

e.

a.

b.

c.

d.

e.

f.

g.

step #4

Overcome Objections

Objections

step #3

*Define each and give an example*

step #2

*Define each and give an example*

step #1

SELLING

Personal